



2020 MEDIA AGENCIES NEW BUSINESS LEAGUE

Korea / Aug 2020

RANK THIS MONTH	RANK LAST MONTH	AGENCY	RECENT WINS	ESTIMATED YTD WIN REVENUE (USD \$ m)	RECENT LOSSES	ESTIMATED OVERALL YTD REVENUE (USD \$m)	No. of Wins
1	1	Universal McCann	Emirates Airlines, Nike, Energizer	0.7		0.7	3
2	2	PHD	Diageo	0.5		0.5	1
3	3	dentsu X	ELCA Korea	0.4		0.4	7
4	4	MediaCom	Hasbro	0.3		0.3	2
5	5	Mindshare	Siwon School Project - Offline only, Pepsi Traditional TV, IBM APAC	0.2		0.2	5
6	6	Initiative	Lindt, Lego - OOS Project	0.1		0.1	4
7	7	Starcom	British Council Project, Mirae Credit Information Project	0.0		0.05	2
8	8	Vizeum	FMCG Client	0.0		0.02	2
9	9	Wavemaker		0.0	Energizer	-0.1	0
10	10	Havas Media		0.0	Emirates Airlines	-0.2	0
11	11	OMD		0.0	Hasbro	-0.2	0
12	12	Carat		0.1	Diageo	-0.4	2

2020(Jan-Aug)	1.4	28
2019(Jan-Aug)	2.6	31
YoY Comparison:	-44.4%	-9.7%

2020 Creative & Media (Jan-Aug)	11.9	79
2019 Creative & Media (Jan-Aug)	11.2	79
YoY Comparison:	6.2%	0.0%

METHODOLOGY

The R3 New Business League has been compiled since 2002 using data supplied by multinational agencies on a monthly basis to R3. In addition, this data supplied is balanced against Client Estimates, Nielsen ADEX, discounted to appropriate levels and then converted to a revenue estimate. R3 strives to be accurate in all reporting, but welcomes comments and questions. Please write to greg@rthree.com or visit www.rthree.com for more information or to download a soft copy. R3 is the leading independent consultancy focused on tracking of agency performance, and marketing ROI.